



UNIVERSITY OF MIAMI SCHOOL OF LAW

Robert Traurig | Greenberg Traurig
Real Property Development LL.M.

UNIVERSITY OF VIENNA

Real Property and Residential Property Law LLM/MLS

Introduction to U.S. Real Estate Law

PROGRAM SCHEDULE

Monday, November 18, 2019

		<u>Presenter</u>	<u>Location</u>
9:00am – 11:00am	Welcome / Introductions General Information <ul style="list-style-type: none"> ▪ Introduction to the Program ▪ Buying and Selling Real Estate in the U.S. – An Overview of the Real Estate Transaction Process 	Raquel M. Matas Associate Dean, RPD Program Acting Director	Faculty Meeting Room ("FMR")
11:00am – 12:00pm	Tour of the University/Miami Law School Campus		
12:00pm – 1:00pm	Lunch Break		
1:00pm – 4:00pm	Buying and Selling Real Estate in the U.S. <ul style="list-style-type: none"> ▪ The Broker's Agreement ▪ The Letter of Intent ▪ The Purchase and Sale Agreement 	Gil O. Acevedo, Hunton Andrews Kurth LLP	D201

Tuesday, November 19, 2019

		<u>Presenter</u>	<u>Location</u>
9:00am – 12:00pm	Buying and Selling Real Estate in the U.S. <ul style="list-style-type: none"> ▪ Key Contract provisions ▪ Key Definitions / Meaning ▪ Drafting exercises 	Timothy DeKeyser, Bilzin Sumberg	FMR
12:00pm – 1:00pm	Lunch Break		
1:00pm – 2:30pm	Due Diligence <ul style="list-style-type: none"> ▪ Zoning/Land Use/Building Restrictions 	Anthony De Yurre, Bilzin Sumberg	FMR
2:30pm – 4:00pm	<ul style="list-style-type: none"> ▪ Environmental Regulations 	Kerri L. Barsh, Greenberg Traurig	FMR

Wednesday, November 20, 2019

		<u>Presenter</u>	<u>Location</u>
9:00am – 12:00pm	Due Diligence <ul style="list-style-type: none">▪ Title Considerations<ul style="list-style-type: none">▪ Abstracts▪ Title Commitments▪ Exceptions▪ Surveys▪ Title Policy▪ Endorsements	Jill Anderson Blanco, CalAtlantic Solutions	FMR
12:00pm – 1:00pm	Lunch Break		
1:00pm – 4:00pm	Financing Considerations <ul style="list-style-type: none">▪ Mortgages/Security Instruments	Joseph M. Hernandez, Weiss Serota Helfman Cole & Bierman	FMR

Thursday, November 21, 2019

		<u>Presenter</u>	<u>Location</u>
9:00am – 12:00pm	The Real Estate Closing <ul style="list-style-type: none">▪ Closing Documents▪ Closing Statement▪ Disbursements	Jon Chassen, Bilzin Sumberg	FMR
12:00pm – 1:00pm	Lunch Break		
1:00pm – 2:30pm	Survey of Real Estate Law Topics <ul style="list-style-type: none">▪ Public / Private Partnerships	Neisen O. Kasdin, Akerman LLP	FMR
2:30pm – 4:00pm	<ul style="list-style-type: none">▪ Tax Aspects of International and Cross-Border Real Estate Investments	Patricia A. Brown, UM School of Law	FMR

Friday, November 22, 2019

Presenter

Location

FMR

9:00am – 10:30am Survey of Real Estate Law Topics
▪ Distressed Property Workouts

Carol L. Schoffel Faber,
Akerman LLP

10:30am – 12:00pm ▪ Bankruptcy

Patricia A. Redmond,
Stearns Weaver Miller

12:00pm – 1:00pm Lunch Break

1:00pm – 3:30pm Site visit –Construction Project(s)

Downtown
Miami

4:00pm – 6:00pm Program Closing Reception

Akerman LLP

Brickell City Centre
98 SE 7th St., Suite 1100
Miami, FL 33131